

CURRICULUM VITAE

Personal Details

Name: Erez Yaakobi

Senior lecturer, Ono Academic College, Dept. of Business Administration

Permanent Home Address: Andersen 14/2, Tel Aviv, Israel.

Home Telephone Number: +(972)-50-9099567

Office Telephone Number: +(972)-3-5311911

Cellular Phone: +(972)-50-9099567

Electronic Address: dr.yaakobi@ono.ac.il, dr.e.yaakobi@gmail.com

Higher Education

Period of Study	Name of Institution and Department	Degree	Year of Approval of Degree
2003-2005	Tel-Aviv University, Psychology and Social work departments (certificate program).	Group facilitator	2005
2003-2005	Hebrew University, Jerusalem, Israel (certificate program).	Organizational Development and Consultancy – a Psychoanalytic Systemic Approach	2005
1998-2003	Organizational Psychology, Department of Psychology, Bar-Ilan University, Israel. Supervisor: Prof. Mario Mikulincer (integrated with M.A.-Ph.D. program).	Ph.D. – Organizational psychology	2003

1998-2000	Organizational Psychology, Department of Psychology, Bar-Ilan University, Israel. With excellence. Supervisor: Prof. Mario Mikulincer.	M.A. – Organizational psychology	2000
1995-1998	Ben-Gurion University, Department of Behavioral Science, Israel.	B.A. – Behavioral Science	1998
1991-1995	Awarded by the Israel Ministry of Education and Culture (Certified teaching license) in the IDF	Permanent teaching license	1995

Academic Ranks and Tenure in Institutes of Higher Education

Dates	Name of Institution and Department	Rank/Position
2016-Present	Ono Academic College, Faculty of Business Administration, Organizational behavior	Senior Lecturer
2004 – 2016	Ono Academic College, Faculty of business administration	Lecturer
1999 – Present	Bar-Ilan University (Business Administration, Psychology, Social science- various departments throughout the years)	Adjunct lecturer
2016 – Present	Interdisciplinary Center Herzliya, Psychology Department	Adjunct lecturer
2003-2006	Open University	Lecturer

Offices in Academic Administration

2017 – 2019	Head of M.B.A. in organizational management Program
2017	Member of the academic promotion committee
2017 – 2019	Director of International Management Development Program
2015 – 2016	Director of the M.B.A. Program
2011 – 2015	Deputy Head of the M.B.A. Program
2009 – 2011	Head of research group - Ono Research Report for Improving Israeli Society
2006-2008	Academic Director, Business Administration Faculty – Ultra-Orthodox (Haredi) Campus

Scholarly Positions and Activities outside the Institution

Membership on editorial boards of scientific journals

2017 – present	Journal of Cognitive Neuropsychology.
2017 – present	Journal of Clinical Psychiatry and Cognitive Psychology.

Reviewer for scientific journals and scientific grants

1. Journal of Personality and Social Psychology (JPSP)
2. Journal of Personality (JOPY)
3. Computers in Human Behavior (CHB)
4. Frontiers in Psychology.
5. Plos One (PONE).
6. Applied Psychology: An international Review
7. Business Ethics: A European Review (BEER)
8. European Journal of Social Psychology (EJSP)
9. International Journal of Research in Marketing (IJRM)
10. Current Psychology (CUPS)
11. Personnel Review (PR)
12. The Journal of Psychology: Interdisciplinary and Applied
13. Journal of Social and Clinical Psychology (JSCP)
14. Death Studies.
15. Social Influence.
16. Personal Relationships.
17. Sage Open.
18. The Israeli Association for the Study of Labor Relations.

PUBLICATIONS

General comments

1. The order of the authors is always according to their relative contribution.
2. Total number of citations: Google Scholar (GS) – 490, ISI – 180 (Sum of Times Cited) 169 (without self-citations).
3. GS H-Index- 9. ISI H-Index-8

Articles in Refereed Journals

Accepted for publication

1. **Yaakobi, E.** (in press). Can cultural values eliminate ostracism distress? *International Journal of Intercultural Relations*.
2. **Yaakobi, E.** (in press). Immediate moderating effects of attribution on ostracism distress. *Australian Psychologist*.

Published

1. **Yaakobi, E.** & Weisberg, J. (2020). Organizational Citizenship Behavior Predicts Quality, Creativity, and Efficiency Performance: The Roles of Occupational and Collective Efficacies. *Frontiers in Psychology, 11*, 758. [10.3389/fpsyg.2020.00758](https://doi.org/10.3389/fpsyg.2020.00758)
2. Zelekha, Y., **Yaakobi, E. (equal contribution)** (2020) Intergenerational attachment orientations: Gender differences and environmental contribution. *PLoS ONE 15(7)*: e0233906. <https://doi.org/10.1371/journal.pone.0233906>
3. **Yaakobi, E.** & Putter-Katz, H. (2020). What best predicts the use of hearing protection devices? *American Journal of Psychology, 133(3)*, 313–327. [10.5406/amerjpsyc.133.3.0313](https://doi.org/10.5406/amerjpsyc.133.3.0313)
4. **Yaakobi, E.** (2019). Fear of Death Mediates Ostracism Distress and the Moderating Role of Attachment Internal Working Models. *European Journal of Social Psychology, 49(3)*, 645-657. [10.1002/ejsp.2532](https://doi.org/10.1002/ejsp.2532)
5. **Yaakobi, E.**, & Weisberg, J. (2018). Individual, group and organizational efficacies in predicting performance. *Personnel Review, 47(2)*, 535-554. <http://dx.doi.org/10.1108/PR-08-2016-0212>
6. Zelekha, Y., **Yaakobi, E.**, & Avnimelech, G. (2018). Attachment orientations and entrepreneurship. *Journal of Evolutionary Economics, 28(3)*, 495–522. <https://doi.org/10.1007/s00191-018-0570-8>

7. **Yaakobi, E.** (2018). Different types of efficacy – what best predicts behavior? *Journal of Psychology and Clinical Psychiatry*, 9(4), 381-384.
[10.15406/jpcpy.2018.09.00555](https://doi.org/10.15406/jpcpy.2018.09.00555)
8. Kanat-Maymon, Y., **Yaakobi, E.**, & Roth, G. (2018). Motivating deference: Employees' perception of authority legitimacy as a mediator of supervisor' motivating styles and employee work-related outcomes. *European Management Journal*, 1-15.
<https://doi.org/10.1016/j.emj.2018.02.004>
9. **Yaakobi, E.** (2018). Death Anxiety Mediates Ostracism Mood Reduction: The Moderating Role of Marital Status. *Motivation and Emotion*, 42(4), 576–585. [10.1007/s11031-018-9672-8](https://doi.org/10.1007/s11031-018-9672-8)
10. **Yaakobi, E.** (2018). Encounters with offspring help terminally ill adult patients cope with death anxiety. *Death studies*, 42(2), 89-95.
<https://doi.org/10.1080/07481187.2017.1334005>
11. **Yaakobi, E.** (2017) (Editorial). Thinking Styles and Performance. *Journal of Clinical Psychiatry and Cognitive Psychology*, 1(1), 7-8.
12. **Yaakobi, E.** (2017) (Editorial). Ostracism: Recent Neurological, Cognitive and Personality Research. *Journal of Cognitive Neuropsychology*, 1(1), 1-2.
<http://www.imedpub.com/journal-cognitive-neuropsychology>
13. **Yaakobi, E.**, & Williams, D. K. (2016). Recalling an Attachment Event Moderates Distress after Ostracism. *European Journal of Personality*, 30(3), 258-273.
<http://dx.doi.org.proxy1.athensams.net/10.1002/per.2050>
14. **Yaakobi, E.**, & Williams, D. K. (2016). Ostracism and Attachment Orientation: Avoidants are Less Affected in both Individualistic and Collectivistic Cultures. *British Journal of Social Psychology*, 55(1), 162-181.
<http://dx.doi.org.proxy1.athensams.net/10.1111/bjso.12122>
15. **Yaakobi, E.** (2015). Desire to Work as a Terror Management Mechanism. *Experimental Psychology*, 62(2), 110-122.
<http://dx.doi.org.proxy1.athensams.net/10.1027/1618-3169/a000278>
16. Halevi-Katz, D., **Yaakobi, E.**, & Putter-Katz, H. (2015). Exposure to music and noise induced hearing loss (NIHL) among professional pop/rock/jazz musicians. *Noise and Health*, 17, 158-164. [10.4103/1463-1741.155848](https://doi.org/10.4103/1463-1741.155848)
17. **Yaakobi, E.**, & Goldenberg, J. (2014). Social Relationships and Information Dissemination in Virtual Social Network Systems: An Attachment Theory

- Perspective. *Computers in Human Behavior*, 38, 127–135.
<http://dx.doi.org.proxy1.athensams.net/10.1016/j.chb.2014.05.025>
18. Eilam-Shamir, G., & **Yaakobi, E.** (2014). Effects of early employment experiences on anticipated psychological contracts. *Personnel Review*, 43, 553-572.
<http://dx.doi.org.proxy1.athensams.net/10.1108/PR-12-2012-0213>
19. **Yaakobi, E.**, & Weisberg, J. (2014). Managers' evaluations of employees' self and occupational efficacies in predicting employees' performance. *Values in Shock The role of contrasting management, economic, and religious paradigms in the workplace*, 150-156. <https://www.researchgate.net/publication/314360168>
20. **Yaakobi, E.**, Mikulincer, M., & Shaver, R. P. (2014). Parenthood as a Terror Management Mechanism: The Moderating Role of Attachment Orientations. *Personality and Social Psychology Bulletin*, 40(6), 762-774.
<http://dx.doi.org.proxy1.athensams.net/10.1177/0146167214525473>
21. **Yaakobi, E.** (2012). Interaction with Children as a Means of Coping with the Fear of Death among Elderly People. *Gerontology*. (Hebrew)
22. Mikulincer, M., Gillath, O., Sapir-Lavid, Y., **Yaakobi, E.**, Arias, K., Tal-Aloni, L., & Bor, G. (2003). Attachment theory and concern for others' welfare: Evidence that activation of the sense of secure base promotes endorsement of self-transcendence values. *Basic and Applied Social Psychology*, 25(4), 299-312.
http://dx.doi.org.proxy1.athensams.net/10.1207/S15324834BASP2504_4

Articles or Chapters in Scientific Books (which are not conference proceedings)

Accepted for Publication

Yaakobi, E. and Kallir, I. (in press). Boys Don't Cry? The Emotional Effects of Poor Financial Savings Decisions Among Males and Females. In I. tzhak Venezia (Ed.), *Behavioral Finance: A Novel approach*.

Published

Yaakobi, E. (2017). Parent's psychological resources as a source for coping with a mental disorder child in light of attachment theory. In A. Shalev & N. Hadas-Lidor (Eds.), *From Invisibility to Participation* (pp. 189-210). Kiryat-Ono: Ono Academic College.

Yaakobi, E. (2009). Decision making in times of crisis. In E. Yaakobi & G. Eilam-Shamir (Eds.), *Managing in Times of Uncertainty* (pp. 13-35). Kiryat-Ono: Ono Academic College.

Yaakobi, E. (2009). Organizational coping with downsizing – managing downsizing processes. In E. Yaakobi & G. Eilam-Shamir (Eds.), *Managing in Times of Uncertainty* (pp. 172-222). Kiryat-Ono: Ono Academic College.

Yaakobi, E. (2009). Strategic managerial coping with job uncertainty. In E. Yaakobi & G. Eilam-Shamir (Eds.), *Managing in Times of Uncertainty* (pp. 223-260). Kiryat-Ono: Ono Academic College.

Reviewed in: *Status: The Journal of Strategic and Managerial Thinking*.

Books

1. Arad, E., Gaon, M., & **Yaakobi, E.** (in preparation). *Killer instinct- An updated international edition*.
2. Arad, E., Gaon, M., & **Yaakobi, E.** (2018). *Killer instinct*. Rishon Le-Zion: Hemed-Yediote Books.
3. **Yaakobi, E.**, Adi-Ben Said, L. & Elbashan, Y. (2015). *Man was not Born to be Alone*. Ono Academic College: Kiryat-Ono. (Hebrew)
4. **Yaakobi, E.** (2014). *From Birth to Death*. Kiryat-Ono: Ono Academic College. (Hebrew)

Editorship of collective volumes

Yaakobi, E., & Eilam-Shamir, G. (2009). *Managing in Times of Uncertainty*. Kiryat-Ono: Ono Academic College. (Hebrew)

Awards, Citations, Honors, Fellowships

Honors, Citation Awards

- | | |
|-----------|---|
| 2017 | Certificate of Recognition for Chairing the Sessions on Psychology and for best presentation on "Recalling an attachment event moderates distress after ostracism," at the 20 th Euro Congress on Psychiatrists and Psychologists, Rome, Italy |
| 1998-2002 | Award for Excellence in Masters and Doctoral Studies, Bar-Ilan University. |

Participation in Academic Conferences

Active Participation

Conference proceedings

International

Date	Name of Conference	Place of Conference	Subject of Lecture/Discussion	Role
2020	80th Annual Meeting of the Academy of Management	Vancouver, BC, Canada (Due to Covid-19 virtual)	Session Chair of "Potential, Performance, and Succession".	Chair
2020	80th Annual Meeting of the Academy of Management	Vancouver, BC, Canada (Due to Covid-19 virtual)	The impact of employees' religious beliefs on the relative importance of efficacies on performance.	Presenter
2020 (moved to 2021 due to Corona-virus)	17th Biennial Conference of the International Society for the Study of Work and Organizational Values (ISSWOV)	Romania	The belief in one's control as predicting performance: The moderating role of religious beliefs	Presenter
2019	10th Euroscience Conference on Psychiatry, Psychology & Brain Studies.	Paris, France.	Internal and external efficacies in predicting behavior.	Presenter
2018	16th Biennial Conference of the International Society for the Study of Work and Organizational Values (ISSWOV)	Trieste, Italy.	Individual, group and organizational efficacies in predicting performance.	Presenter

2017	The 20th European Congress of Psychiatrists and Psychologists.	Rome, Italy.	Chair, throughout the two day conference	Chair
2017	The 20th European Congress of Psychiatrists and Psychologists.	Rome, Italy.	Recalling an Attachment Event Moderates Distress after Ostracism.	Presenter
2016	The 4th International Conference on Business and Social Sciences.	Kyoto, Japan.	Individual, Group and Organizational Efficacies in Predicting Multi-Facets of Performance: Quality, Innovation and Efficiency.	Co-author
2015	The 4th International Conference and Exhibition on Occupational Health and Safety.	Toronto, Canada.	Exposure to music and noise induced hearing loss (NIHL): among professional pop/rock/jazz musicians.	Co-author
2014	The 14th Biennial Conference of the International Society for the Study of Work and Organizational Values (ISSWOV).	Riga, Latvia.	Managers' Evaluations of Employees' Self and Occupational Efficacies in Predicting Employees' Performance.	Presenter

2013	Eastern Academy of Management	Baltimore, MD, USA.	Cultural Influences, Individual Exploration-Exploitation and Organizational Innovation: A Conceptual Approach.	Presenter
2013	Eastern Academy of Management	Baltimore, MD, USA.	From Creativity to Innovation: Mediation and Moderation Effects and Organization Outcomes: A Conceptual Model.	Presenter
2012	International Association for Relationship Research (IARR)	Chicago, USA	The Desire for Parenthood as a Terror Management Mechanism: The Moderating Role of Attachment Styles.	Presenter
2012	13th Biennial Conference of the International Society for the Study of Work and Organizational Values (ISSWOV)	Goa, India.	The Influence of Organizational Death on Work Priorities and the Moderating Role of Attachment Internal Working Models.	Co-author

2010	The 12th Biennial Conference of the International Society for the Study of Work and Organizational Values (ISSWOV)	Portugal.	Traces of the Past and Expectations about the Future: Past Employment Experiences, Current Job Insecurity and Expectations from a Future Employer.	Key speaker
------	--	-----------	--	-------------

Local

Date	Name of Conference	Place of Conference	Subject of Lecture/Discussion	Role
2018	Behind Political Campaign management in times of Social Networks.	Ono Academic College – Kiryat Ono, Israel	Leadership and politics	Organizer and presenter
2017	Attitudes, Motivations and Change: The Challenge of Making Medical Decisions.	Ono Academic College, Israel	Psychological Resources for Dealing with Anxiety-inducing Medical Information from the Perspective of the Attachment Theory	Presenter
2017	Academic Seminar of the Faculty of Business Administration.	Bar-Ilan University, Ramat-Gan, Israel.	Individual, Group and Organizational Efficacies in Predicting Quality, Performance Innovation and Efficiency.	Presenter

2012	48th Conference of the Israeli Community of Communication Clinicians.	Ono Academic College, Israel	Exposure to Augmented Music on the Hearing System among Musicians.	Co-author
2011	1st Israel Organizational Behavior Conference (IOBC), Israel.	Tel-Aviv University, Israel	Characteristics of Social Relationships and Information Dissemination in Virtual Social Network Systems: An Attachment Theory Perspective.	Presenter-Poster
2010	2nd Ono report Conference	Ono Academic College, Israel	Excluded Skilled Populations in Qualified Occupations in Israeli Society. A Scientific Look and Suggested Changes.	Keynote speaker and organizer
2009	1st Ono report Conference	Ono Academic College, Israel	Excluded Skilled Populations in Qualified Occupations in Israeli Society. A Scientific Look and Suggested Changes.	Keynote speaker and organizer

Invited Lectures/ Colloquium Talks

Date	Place of Lecture	Name of Lecture	Presentation/Comments
2019	TU Dortmund University, Dortmund, Germany	Attachment orientation and Entrepreneurship – What motivates entrepreneurs?	MBA course (Academic talk at the Entrepreneur/ Start-up Group program) Invited by: Prof. Hartmut Holzmüller, Faculty of Business Administration, TU, Dortmund University, Germany (Technische Universität Dortmund)
2019	TU Dortmund University, Dortmund, Germany	Leadership: How to lead to achieve best performance?	MBA seminar (Seminar of Dr. Christopher Beuter).
2019	Faculty of Business Administration, Bar - Ilan University	Efficacies effects on employees' performance	MBA seminar
2019	The Faculty of Government science, Interdisciplinary Center, Herzliya, Israel	Psychology and politics	MA course (Invited by Dr. Gil Samsonov)

Research Grants

Grants Awarded (only competitive grants are shown here)

Role in Research	Co-Researchers	Topic	Funded by	Year
Partner	Dr. Ido Kallir, Dr. Arie Jacobi, Hadas Tamam and Idan Porat (from Israel). There are Europeans scientists as well (Germany, France, Belgium, & Spain).	TRUST - Digital Turn in Europe: Strengthening Relational Reliance through Technology.	Horizon 2020 (1,000,000 Euro)	2021-2025

Scholarships, Awards and Prizes

- 2020 Award for "An Excellence in Research", The Faculty of Business Administration, Ono Academic College.
- 2018 Award for "An Excellence in Research", The Faculty of Business Administration, Ono Academic College.
- 1999-2002 Award for "Excellence in Research", Bar-Ilan University (Doctoral and MA student)

Teaching**Courses Taught in Recent Years**

Year	Name of Course	Type of Course Lecture/Seminar/ Workshop/High Learn Course/ Introduction Course (Mandatory)	Degree	Number of Students
2013- present	Organizational Behavior – Micro and Macro	Lecture (Ono Academic College)	Graduate Courses	50
2019- present	Communication, Persuasion and Spin	Lecture (Ono Academic College)	Graduate Courses	50
2014- present	Psychology in Advertisements	Lecture (Ono Academic College)	Undergraduate Courses	50
2016- 2020	Post surveys and planning	Lecture (Interdisciplinary Centure, Herzeliya)	Graduate Courses	25
2019- present	Workshop in government	Lecture (Interdisciplinary Centure, Herzeliya)	Graduate Courses	25
2010- 2018	Social psychology	Lecture (Ono Academic College)	Undergraduate Courses	50
2014- present	Advanced seminar in publicity	Lecture (Ono Academic College)	Undergraduate Courses	50
2009- present	Group processes	Lecture (Ono Academic College)	Undergraduate Courses	65
2007 – 2015	Strategic Human Resource Management	Lecture (Ono Academic College)	Graduate Courses	40

2010-2012	Management in Times of Change	Lecture (Ono Academic College)	Graduate Courses	50
2006-present	Research Methods	Lecture (Research Methods and Bar-Ilan University)	Graduate Courses	100
2005-present	Research Methods	Lecture (Ono Academic College)	Undergraduate Courses	50
2005-2009	Organizational Behavior	Lecture (Hebrew University)	Graduate Courses	50
2004-2017	Human Resource Management	Lecture (Ono Academic College)	Undergraduate Courses	100
2003-2008	Communication and Psychology	Lecture (Bar Ilan university)	Undergraduate Courses	50
1999-2003	Introduction to psychology	Lecture (Bar Ilan university)	Undergraduate Courses	55

Professional Experience

Dr. Yaakobi has many years of experience in the fields of psychological and organizational consultancy. He has been a senior consultant to leading private and public organizations.