

Dr. Gil Avnimelech

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Topics of Specialization and of Lectures

Entrepreneurship, Entrepreneurial Finance, Startup accelerators, Mentorship; Open Innovation, Lean Startup, High Tech Cluster Development, Innovation and Technology Policy.

Education:

2009: Post-Doc at University of North Carolina at Chapel Hill working with Miller Distinguished Professor Maryann Feldman (at the Public Policy Department).

2008: Post-Doc at the Faculty of Management, Tel-Aviv University

2004-2008: Ph.D. at the School of Management, Ben Gurion University – Dissertation topic “An Evolutionary Model of Startup-Intensive High Tech Cluster Development (and policy recommendations)”, mentored by Professor Morris Teubal and Professor Dafna Schwartz.

2003-2004: MA thesis at the Faculty of Business Administration at the Hebrew University – Thesis topic “Industry Life Cycle Model of Venture Capital Development”.

2000-2002: M.A. studies in Financial Economics, Tel-Aviv University.

1996-1999: B.A. in Economics, the Hebrew University of Jerusalem.

Academic Work Experience:

- **10/2020-:** Vice Dean for Academic Affairs, Faculty of Business Administration at Ono Academic College
- **10/2015-09/2020:** Vice Dean for Research, Faculty of Business Administration at Ono Academic College
- **2016-2018:** Co-Founder and Director of StartOno - Ono Academic College Accelerator.
- **10/2012-09/2015:** Deputy of the Head of the BA program at Ono Academic College.
- **2013-:** Teach a summer course for International students at TAU International
- **2012-:** Co-Head of the Specialization in Strategy, innovation and Entrepreneurship at Ono Academic College.
- **2011-:** Founder and Director of OnoVation - the Entrepreneurship Center at Ono Academic College.
- **2010-:** Researcher and Senior Lecture, Faculty of Management, Ono Academic College.
- **2007-2021:** Lecturer at the Faculty of Management, Tel Aviv University.
- **2007:** Lecturer at Bar-Ilan University and Sapir College.
- **2005-2008, 2010, 2013:** Lecturer at the School of Management, Ben Gurion University of the Negev.
* **Courses:** "Business Entrepreneurship"; "Entrepreneurial Finance"; "Business Plan Writing".

Awards, Prizes and Scholarships:

- **2020:** Research grant from the Small and Medium Business Agency at the Ministry of Economy and Industry.
- **2019:** Research grant from Eli Hurvitz Institute for Strategic Management.
- **2019:** Research grant from Ono Academic College research authority.
- **2015, 2017, 2018:** Teaching Evaluation Survey Honor, Faculty of Management, Tel Aviv University.
- **2010-2019:** Annual research grants from the Faculty of Business Administration at Ono Academic College' Research Institute.

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- **2011-2013:** The instructor of the winning teams at Biztec (National Business Plan Writing Competition).
- **2009:** Post-Doctoral Grant at UNC-CH by the Kauffman Foundation.
- **2008:** Vatat Scholarship for Post-Doctorals at Tel Aviv University.
- **2008:** DRUID conference short list (3 papers) nominates of best young researcher paper.
- **2006:** School of Management Dean's List, Ben Gurion University and Rosenfeld Prize for best Ph.D.
- **2004-:** Kreitman Doctoral Fellowship Scholarship (4 years scholarship).
- **2002-2004:** STE group - Neaman Institution (3) scholarships for academic works.
- **1999:** Social Science Dean's List and Economics Department head's List, The Hebrew University.

Other Work Experience:

- **2020-:** four faculty seminars at Ono Academic College, Ben Gurion University, Bar Ilan University and The Hebrew University
- **2019-:** Various lectures and seminars at Lahav Executive Education
- **January 2019:** Co-organizer (with SOSA and DSV) of a round table on Open Innovation KPIs at SOSA
- **January 2019:** A key Note Speaker at DSV workshop on Innovation at the Value Chain
- **June 2018:** A key Note Speaker at the annual conference of Israel's Foreign Trade Administration.
- **June 2015:** A key Note Speaker (in 11 workshops) of Israel Foreign Ministry in Chengdu, China (Organized by the Consulate General of Israel in Chengdu, China).
- **2013-2015:** Researcher in two projects entitled The Impact of Globalization on Israel's R&D Sector under the auspices of the Ministry of Science (project led by Applied Economics).
- **2011-:** Head of OnoVation and StartOno: Ono Entrepreneurship Club (Mentor of the winner at Biztec in the last three years) and Ono Entrepreneurship Center.
- **2010-:** Mentor and Judge at StarTAU accelerator program, at Unistream entrepreneurship program and at Biztec entrepreneurship competition.
- **2009-2011:** Researcher in the TARGET Project at the 7th EU Framework.
- **April 2009:** review committee at the conference of the International Association of Science Parks held in the Research Triangle Park, NC, USA.
- **March 2009:** Member of a NSF Panel – Evaluation of projects submitted to the Partnership for Innovation Program (PFI).
- **October 2007:** Member in a Strategic Meeting of MATIMOP (a public authority related to R&D policy implementation in Israel).
- **2006-:** Member of the USISTC project at Naamaan Institute (led by Prof. Dan Peled) which is part of Israel 2008-2028 strategy forum by led by David Brodet.
- **2006-:** Member of the Israeli high tech policy strategy project at Merage Foundation (led by Prof. Paul Marshall).
- **2005-2008:** Academic Advisor of IV CJ (Israel Venture Capital Journal).
- **2004-2006:** Researcher in the VentureFun, PRIME network at the 6th EU Framework.

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- **2004-:** Business Plan Writing and Consulting (guidance of between 20-30 business plans a year)
- **2003-2004:** Researcher in ESTER (Early Stage Investment Triggering in Eastern Regions) project at the 5th EU
- **2001-2003:** Researcher in IFISE (Israeli Financing Innovation Schemes for Europe) project at the 5th EU Framework.
- **2000-2001:** Analyst specialized in high-tech companies, in an investment bank in Poalim Group.
- **1999-2001:** Researcher in TSER (Targeted Socio-Economic Research) project at the 4th EU Framework.
- **1998-1999:** Bank of Israel – Research department in the field of Financial Markets.

Academic Conferences

Since 2004 each year I present an academic paper in 1-3 academic conferences including DRUID Conference, International Schumpeter Society (ISS), Regional Science Association (International, European, And Israeli), Atlanta Conference On Science And Innovation Policy, Israel Strategy Conference, Continuous Innovation Network (Cinet) Conference, European Conference On Innovation And Entrepreneurship, AOM, Babson College Entrepreneurship Research Conference (BCERC), and Diana International Research Conference.

Journal Publications (23):

23) רכטר, א. ואבנימלך, ג. (2020). כיצד תורמות תכניות האצה (אקסלרטורים) לקידום יזמות נשים בישראל. התקבל לפרסום בחדשנות בניהול, גיליון 7,

22) Grebelsky-Lichtman, T. and Avnimelech, G. (2018), "Immediacy Communication and Success in Crowdfunding Campaigns: A Multimodal Communication Approach", **International Journal of Communication**, 12, pp. 4178-4204.

21) Zelekha, Y., Yaakobi, E. and Avnimelech, G. (2018), "Attachment Orientations and Entrepreneurship", **Journal of Evolutionary Economics**, 28(3), pp. 495-522.

20) Avnimelech, G. and M. Feldman, (2015), "The Stickiness of University Spin-offs: A study of formal and informal spin-offs from 124 U.S. academic institutions". **International Journal of Technology Management**, 68(1-2), pp. 122-149.

19) Avnimelech, G., Zelekha, Y., and E. Sharabi, (2014), "The Effect of Corruption on Entrepreneurship in Developed versus non Developed Countries". **International Journal of Entrepreneurial Behaviour & Research**, 20(3), pp. 237-262.

18) Zelekha, Y., Avnimelech, G., and E. Sharabi, (2014), "Religion Institutions and Entrepreneurship". **Small Business Economics**, 42(4), pp. 747-767.

17) Avnimelech, G., (2013), "Targeting the Biotechnology Clusters in North Carolina and Israel: Lessons from Successful and Unsuccessful Policy Making", **Technology Analysis and Strategic Management**, 25(7), pp. 835-851.

16) Rosiello, A., Mastroeni, M., Teubal, M., and Avnimelech, G. (2013). "Evolutionary policy targeting: Towards a conceptual framework for effective policy intervention", **Technology Analysis & Strategic Management**, 25(7), 753-772.

15) Shoham, A. and G. Avnimelech, (2012), "The Development of the Successful High Tech Sector in Israel, 1969-2009", **World Review of Entrepreneurship, Management and Sustainable Development journal**, 8(1), pp. 53-69.

14) Avnimelech, G., & Feldman, M. (2011, September). The impact of institution quality, cluster strength and TLO licensing capacity on the rate of academic staff spin-offs. **Science and Innovation Policy**, 2011 Atlanta Conference on IEEE.

13) Rosiello, A., Avnimelech, G., and M. Teubal, (2011), "Towards a Systemic and Evolutionary Framework for Venture Capital Policy", **Journal of Evolutionary Economics**, 21(1), pp. 167-189.

12) Avnimelech, G., Rosiello, A., and M. Teubal, 2010, "Systemic and Evolutionary Interpretation of Venture Capital Development and Policy in Israel, Germany, UK and Scotland", **Science and Public Policy**, 37(2), pp. 101-102.

11) Avnimelech, G. and M. Feldman, (2010), "Regional Corporate Spawning and the Role of Homegrown Companies", **Review of Policy Research**, 27(3), pp. 475-489.

10) Avnimelech, G. and D. Schwartz, 2009, "Structural Transformation of Regional Venture Capital Industry: Evidence from Israel", **Innovation: Management Policy & Practice**, 11(1), pp. 60-73.

9) Avnimelech, G. and M. Teubal, 2008, "Evolutionary Targeting", **Journal of Evolutionary Economics**, 18(2), pp. 151-166.

8) Avnimelech, G. and M. Teubal, 2008, "From Direct Support of Business Sector R&D/Innovation to Targeting Venture Capital/Private equity: A Catching-Up Innovation and Technology Policy Life Cycle Perspective", **Economics of Innovation and New Technology**, 17(1), pp. 153-172.

7) Avnimelech, G. 2008, "A Five-Phase Entrepreneurial Oriented Innovation and Technology Policy Profile: The Israeli Experience", **European Planning Studies**, 16(1), pp. 81-98.

6) Avnimelech, G., Schwartz, D. and R Bar-El 2007, "Entrepreneurial High Tech Development Policy: Israel's Experience with two Policy Instruments", **European Planning Studies**, 15(9), pp. 1181-1198.

5) Avnimelech, G. and M. Teubal, 2006, "Creating Venture Capital (VC) Industries that Co-Evolve with High Tech Clusters: Insights from an Extended Industry Life Cycle Perspective of the Israeli Experience", **Research Policy**, 35(10), pp. 1477-1498.

4) Avnimelech, G. and M. Teubal, 2004, "Venture Capital-Startup Co-Evolution and the Emergence and Development of Israeli New High Tech Cluster" **Economics of Innovation and New technology**, 13(1), pp. 33-60.

3) Avnimelech, G. and M. Teubal, 2004, "Strength of Market Forces and the Successful Emergence of Israel's Venture Capital Industry: Insights from a Policy-Led Case of Structural Change", **Revue Economique**, 55(6), pp. 1265-1300.

2) Teubal, M. and G. Avnimelech, 2003, "Foreign acquisitions and R&D leverage in High Tech industries of peripheral economies: Lessons and policy issues the Israeli experience", in **International Journal of Technology Management**, 26(24), pp. 362-385.

1) Teubal, M. and G. Avnimelech, 2002, "Which Peripheral Countries Benefit from Globalization: Lessons from an Analysis of Company Growth, Acquisitions and Access to Complementary Assets in Israel's Data Security Industry", **European Planning Studies**, Vol. 10 (8), pp. 933-953.

Chapters in Books (15)

15) Avnimelech, G. (2014), "Israel's High Tech Industries", Chapter 10 in Zhang, J. (Eds) *The Blue Book of Israel 2014*. Chinese Social Science Press (Zhongguo Sheke Chubanshe), Beijing (in Chinese).

14) Avnimelech, G. and Y. Zelekha (2014), "The Impact of Corruption on Entrepreneurship – A Literature Review ", in Wolf , R. and Issa T. (eds) ***International Business Ethics and Growth Opportunities***, IGI Global, University of Pennsylvania.

13) Avnimelech, G. and Y. Zelekha (2014), "Immigration and Entrepreneurship – A Literature Review", in M. Hunter (eds) ***Entrepreneurship: Theory, Role of Economic Development and Practices***, Nova Science Publishers.

12) Zelekha, Y. and G. Avnimelech (2012), "The Psychology of Corrupt and Non-Corrupt Entrepreneurship", in Tavidze, A. (eds) ***Progress in Economics Research*** Vol. 12, Chapter 8, pp. 159-172, Nova Science Publishers

11) Avnimelech, G. and S. Harel, 2011, "Global Venture capital 'hotspots' – Israel", in Landstrom H. and M. Colin (eds) ***Handbook of Research on Venture Capital Volume II***, Edward Elgar.

10) Feldman, F. and G. Avnimelech, 2011, "Knowledge Spillovers and the Geography of Innovation – Revisited A 20 years perspective on the field on Geography of Innovation", in Heblich, S. and D. Stephan Heblich (Ed.) ***Handbook of Research on Innovation and Entrepreneurship***, Edward Elgar.

9) Schwartz, D. Avnimelech, G., and R Bar-El, 2011, "The Location of Knowledge Economy and High-Tech in Israel", in Frenkel, A. (Ed.) ***Societies in Motion: Regional Development, Industrial Innovation and Spatial Mobility***, Edward Elgar, Cheltenham, UK.

8) Rosiello, A., Avnimelech, G., and M. Teubal, (2011), "Towards a Systemic and Evolutionary Framework for Venture Capital Policy", Chapter 9, pp. 195-216, Pyka, A. and M.G. Derengowski Fonseca (eds) ***Catching Up, Spillovers and Innovation Networks in a Schumpeterian Perspective***, Springer-Verlag Berlin Heidelberg 2011.

7) Avnimelech G. and M. Teubal, 2010, "The co-evolution of ICT, VC and Policy in Israel during the 1990s", Fornhal, D., Henn, S. and MP Menzel (Ed.) ***Emerging Clusters. Theoretical, Empirical and Political Perspectives on the Initial Stage of Cluster Evolution***, Edward Elgar.

6) Avnimelech, G., Schwartz, D. and M. Teubal, 2008, "An Evolutionary Model of Entrepreneurial High Tech Cluster Development", in Karlsson, C. (Ed.) ***Handbook of Research on Clusters: Cases and Policies***, Edward Elgar, Cheltenham, UK.

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5) Avnimelech, G. and M. Teubal, 2006, "Emergence of Israel's Venture capital Industry: How Policy can Influence High Tech Cluster Dynamics", in P. Braunerhjelm and M. Feldman (Ed.) **Cluster Genesis: Technology-Based Industrial Development**, Oxford University Press, Oxford.

4) Avnimelech, G., Kenney, M. and M. Teubal, 2005, "A Life Cycle Model of National Venture Capital Industries: Comparing the U.S. and the Israeli Experience" in Giuliani, E., Rabellotti, R., and M. Van-Dijk (Ed.) **Clusters Facing Competition: The Importance of External Linkages**, Ashgate Publishing, UK.

3) Avnimelech, G. and M. Teubal, 2004, "Venture Capital Policy in Israel: A Comparative Analysis and Lessons for Other Countries", in Sunil, M. and Bartzokas, A. (Ed.) **Financial System, Corporate Investment in Innovation and Venture Capital**, Edward Elger.

2) Avnimelech, G. and M. Teubal, 2004, "The Indian Software Industry from an Israeli Perspective: A System/Evolutionary and Policy View", in D'Costa, A.P. and E. Sridharan (Ed.) **The Context of Innovation in India: the case of the IT industry**, Palgrave, London.

1) Avnimelech, G. and M. Teubal, 2003, "The Emergence and Development of the Israeli VC Industry and the New High Tech Cluster" in D. Cetindamar (Ed.) **The Growth of Venture Capital**, Greenwood Publishing Group.

Work in Progress or under review:

Avnimelech, G. and Rechter, E. (2020) Mentorship Processes within Startup Accelerators.

Avnimelech, G. and Rechter, E. (2020) Accelerators as a Tool for Enhancing Woman Entrepreneurship.

Avnimelech, G. and Rechter, E. (2020) Typologies of Startup Accelerators.

Avnimelech, G. and Rechter, E. (2020) Evaluation of Startup Accelerators.

Rechter, E., and Avnimelech, G. (2020) Mentor-Mentee Fit: Evidence from Startup Accelerators

Academic Review Tasks

5 reviews for Research Policy in the last 5 years

3 reviews for Journal of Business Venturing in the last 5 years

3 reviews for International Journal of Entrepreneurship and Small Business in the last 5 years

2 reviews for Economics of Innovation and New Technology in the last 5 years

2 reviews for Technology Analysis and Strategic Management in the last 5 years

1 review for Entrepreneurship & Regional Development in the last 5 years

1 review for Small Business Economics in the last 5 years

1 review for Review of Policy Research in the last 5 years

Presentations and Academic Conference Attendance

12 years (2004-2015) of participation and presenting papers at DRUID conference

6 years of participation at Israel Strategy conference (ISC)

Other conferences: Babson Conference, International CINet Conference; ERSA - European Regional Science Association; RSA-I - Regional Science Association the Israeli section; International Conference of the International Joseph A. Schumpeter Society (ISS); Atlanta Conference on Science and Innovation Policy.