

Name: Yizhaq Minchuk

Last modified: August 23, 2020

CURRICULUM VITAE

1. Personal Details

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2. Higher Education – Undergraduate and Graduate Studies

Period of study	Institute and Department	Degree	Year of approval
2009-2013	Ben-Gurion University of the Negev, Industrial Engineering and Management Department	Ph.D.	2013
2007-2009	Ben-Gurion University of the Negev, Industrial Engineering and Management Department	M.Sc.	2009
2003-2007	Ben-Gurion University of the Negev, Mathematics Department	B.Sc	2007

3. Academic Rank and Tenure in Institutes of Higher Education

Dates	Name of Institute and Department	Position
Since 2016	Industrial Engineering and Management Department, SCE - Shamon College of Engineering	Senior Lecturer
2012- 2016	Industrial Engineering and Management Department, SCE - Shamon College of Engineering	Lecturer
2007- 2013	Industrial Engineering and Management, Ben-Gurion University of the Negev	Adjunct Lecturer

4. Office in Academic Administration

Dates	Position	Name of Institute and Department
Since 2015	Member in the Department Committees (Teaching Committee)	Industrial Engineering and Management Department, SCE.
Since 2016	Department Seminar Coordinator	Industrial Engineering and Management Department, SCE.

5. Scholarly Positions and Activities outside the Institution

5.1 Manuscripts Reviewer in Scientific Journals

Dates	Journals
Since 2014	Journal of Economics & Management Strategy
Since 2016	Journal of Economic Behavior & Organization
Since 2017	Managerial and Decision Economics
Since 2017	Applied Economics Letters
Since 2018	Korean Economic Review
Since 2018	Operational Research
Since 2018	Peace Economics, Peace Science and Public Policy
Since 2018	Economics and Business Letters
Since 2019	Economic Theory
Since 2019	Theory and Decision
Since 2019	Journal of Mathematical Economics

5.2 Referee of Thesis

Dates	Student	Institute
9.2016	Maya Stemmer	Ben-Gurion University of the Negev

6. Participation in Scholarly Conferences

Date	Name of Conference	Place of Conference	Subject of Lecture
2020	Contests: Theory and Evidence	Norwich, United Kingdom (online)	Minchuk, Y , Reimbursement as a tool to reduce sabotaging in rent-seeking contest.
2019	The Political Economy of Public Policy	Ariel, Israel	Mizrahi, S & Minchuk, Y , Performance Management, Gaming and Regulative Monitoring: A Theoretical Model and Applications.
2019	EGPA	Belfast, UK	Mizrahi, S & Minchuk, Y , The Relevance and Reliability of Performance Information: A Survey-Experiment Exploring Citizens' Views
2019	Sing 15	Turku, Finland	Minchuk, Y & Sela, A, Contests with Insurance.
2019	The 30th EURO Conference on Operational Research	Dublin, Ireland	Minchuk, Y , Keren, B & Haddad, Y, Sabotaging in contests with monitoring efforts.
2018	The 29th EURO Conference on Operational Research	Valencia, Spain	Keren, B., Hadad, Y. & Minchuk, Y . 'The contest approach for funding research in academic units'.
2018	ORSIS	Beer Sheva, Israel	Minchuk, Y & Sela, A, Contests with Insurance.
2017	Contests: Theory and Evidence	Norwich, United Kingdom	Minchuk, Y , Keren, B & Haddad, Y, Sabotaging in contests with monitoring efforts.
2017	ORSIS	Ramat Gan, Israel	Minchuk, Y , Keren, B & Haddad, Y, Sabotaging in contests with monitoring efforts.
2017	IRSPM Conference	Budapest, Hungary	Shlomo Mizrahi & Yizhaq Minchuk . Monitoring Accountability in Democratic Systems: The Public View of Performance Management (presented by Mizrahi, S).
2016	International conference on game theory	Stony Brook, USA	Minchuk, Y . & Sela, A, 2016, Prebidding vs. Postbidding in First-Price Auctions with and without Head-starts.
2016	ORSIS	Maale Hahamisha, Israel	Minchuk, Y . & Sela, A, 2016, Prebidding vs. Postbidding in First-Price Auctions with and without Head-starts.
2016	SMRLO16	Beer Sheva, Israel	Minchuk, Y . & Sela, A, 2016, Asymmetric Sequential Search under Incomplete Information.
2015	EGPA	Toulouse, France	Mizrahi, S. & Minchuk, Y , 2015, 'Performance Management in Principal-Agent Relations:

			Gaming and Monitoring the System (presented by Mizrahi, S).
2015	Conference of the Public Choice Society	San Antonio, USA	Mizrahi, S. & Minchuk, Y , 2015, 'Performance Management in Principal-Agent Relations: Gaming and Monitoring the System' (presented by Mizrahi, S).
2014	SING10	Krakow, Poland	Gavious, A. & Minchuk, Y , 2014. 'Revenue in Contest with Many Participants' (presented by Gavious, A)
2014	ORSIS	Tel Aviv, Israel	Minchuk, Y. & Sela, A, 2014. 'All-Pay Auctions with Multiple Prizes Under Complete and Incomplete Information'
2013	UECE	Lisbon, Portugal	Gavious, A. & Minchuk, Y , 2013. 'Revenue in Contest with Many Participants'
2012	ORSIS	Maale Hahamisha, Israel	Gavious, A. & Minchuk, Y , 2012. 'Revenue in Contest with Many Participants'
2011	SING7	Paris, France	Gavious, A. & Minchuk, Y , 2011. 'Ranking Asymmetric Auctions' (presented by Gavious, A)
2011	ORP3	Cadiz, Spain	Gavious, A. & Minchuk, Y , 2011. 'Ranking Asymmetric Auctions'
2010	ORSIS	Nir Zvi, Israel	Gavious, A. & Minchuk, Y , 2010. 'Asymmetric Auctions Reconsidered'

7. Colloquium Talks

Dates	Place of Lecture	Forum	Presentation
2019	Hebrew University	Department Seminar	Contests with Insurance.
2019	Ariel University	Department Seminar	Contests with Insurance.
2018	Ben Gurion University	Department Seminar	Sabotaging in contests with monitoring efforts.
2016	Tel Aviv University	Department Seminar	Prebidding vs. Postbidding in First-Price Auctions with and without Head-Starts
2014	Ben Gurion University	Department Seminar	All-pay auctions with certain and uncertain prizes
2012	Ariel University	Department Seminar	Ranking Asymmetric Auctions
2011	Ben Gurion University	Department Seminar	Note on Effect of Asymmetry on Revenue in Second-Price Auction

2011	Ben Gurion University	Department Seminar	Revenue in Contest with Many Participants
2010	Ben Gurion University	Department Seminar	Ranking Asymmetric Auctions

8. Teaching

8.1 Courses Taught in the Recent Years

Year	Name of Course	Degree	Institute
Since 2018	Introduction to Operations Research	B.Sc.	HIJU
Since 2017	Game Theory	B.Sc.	SCE
Since 2016	Game Theory Applications in Auctions and Contests	M.Sc.	SCE
Since 2016	Design of Experiments	B.Sc.	SCE
Since 2016	Applied Statistics	B.Sc.	SCE
Since 2012	Statistic Inference	B.Sc.	SCE
Since 2012	Principles of Probability	B.Sc.	SCE
Since 2012	Strategies in Auctions and Contests	M.Sc.	BGU
2012-2013	Strategies in Auctions and Contests	MBA	BGU
2011-2013, Since 2017	Introduction to Statistics	B.Sc.	BGU
2007-2013	Quantitative Methods	B.Sc.	BGU

8. Research Grants

C. Submission of Research Proposals – Not Funded

Role in Research	Co-Researchers	Topic	Funded by / Amount	Year
Researcher		Contest mechanism with natural immunity to sabotage	GIF	2019

Researcher	Mizrahi Shlomo	Monitoring for Accountability: The Israeli Public View towards Performance Management	Israel Institute	2017
Researcher	Mizrahi Shlomo	Social-Economic Policy in Light of the Performance Management Approach in the Public Sector	National Insurance	2015
Researcher	Mizrahi Shlomo	Performance Management in Nested Principal-Agent Relations: Gaming and Monitoring the System	ISF	2014
Researcher	Mizrahi Shlomo	Effect of winners course on the real estate market	Alrov Real Estate Center	2013

9. Awards

Date	Award	Funded by
2016	Leading researcher	Shamoon College of Engineering
2015	Leading researcher	Shamoon College of Engineering
2013	Excellence in research	Ben Gurion University
2012	Excellence in research	Ben Gurion University

9. Professional and Industrial Experience

Dates	Position	Organization
2007-2010	Researcher	Manof Project- National Insurance

Publications

1. Ph.D. Dissertation

Date	Dissertation Title	Advisers	Institute
2013	Models of Asymmetric Auctions	Prof. Gavious, A	Ben-Gurion University of the Negev.

2. Book Chapters

1.	Baruch, K. Hadad, Y & Minchuk Y , Funding research in higher education institutions - the game theory approach. In Z. Sinuany-Stern , <i>Handbook of Operations Research and Management Science in Higher Education</i> . Springer, accepted.
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3. Articles in Refereed Journals

1.	Minchuk, Y , Reimbursement as a tool to reduce sabotaging in rent-seeking contest. <i>Managerial and Decision Economics</i> , accepted.
2.	Minchuk, Y & Sela, A, 2020, Contests with Insurance, <i>Review of Economic Design</i> , vol. 24 pp. 1-22.
3.	Minchuk, Y , 2020, Rent-seeking contest with two forms of sabotaging efforts, <i>Economics Bulletin</i> , vol. 40 no. 2 pp. 1413-1419.
4.	Mizrahi, S & Minchuk, Y , 2020 The Relevance and Reliability of Performance Information: A Survey-Experiment Exploring Citizens' Views, <i>Public Administration</i> , vol. 98 pp. 140-158.
5.	Elitzur,R., Gavious, A & Minchuk, Y , Analysis of the Sox Ban on Non-Audit Services from an Auction Model Perspective , <i>Journal of Accounting, Auditing and Finance</i> , accepted.

6.	Mizrahi, S & Minchuk, Y , 2019, Accountability and Performance Management: Citizens' Willingness to Monitor Public Officials, <i>Public Management Review</i> , vol. 21 no. 3 pp. 334-353.
7.	Gavious, A. & Minchuk, Y , 2019, Separating Equilibria in Auction with Two Types of Bidders, <i>Optimization Letters</i> , vol. 13 no. 1 pp. 69-79.
8.	Mizrahi, S & Minchuk, Y , 2019, Performance Management, Gaming and Monitoring in Israeli Organizations, <i>Israel Affairs</i> , vol. 25, no. 3, pp. 452-466.
9.	Minchuk, Y . Keren, B & Haddad, Y, 2018, Sabotaging in contests with monitoring efforts, <i>Managerial and Decision Economics</i> , vol. 39 no. 6 pp. 674-681.
10.	Minchuk, Y , 2018, Effect of Reimbursement on All-Pay Auction, <i>Economics Letters</i> , vol. 172, pp. 28-30.
11.	Minchuk, Y . Keren, B & Haddad, Y, 2018, Return on Investment in Contest, <i>Economics Bulletin</i> , vol. 38 no. 4 pp. 2073-2078.
12.	Minchuk, Y & Sela, A, 2018, Asymmetric Sequential Search under Incomplete Information, <i>Journal of Economics & Management Strategy</i> , vol. 27, no. 2, pp. 315-325.
13.	Minchuk, Y & Sela, A, 2018, Prebidding First-Price Auctions with and without Head Starts, <i>Mathematical Social Sciences</i> , vol. 91, 51-55.
14.	Mizrahi, S & Minchuk, Y , 2017, Performance Management in a Decentralized Setting: Monitoring and Gaming in the Financial Services Industry, <i>Managerial and Decision Economics</i> , vol. 38, no 5, pp. 142-153.
15.	Minchuk, Y & Mizrahi, S, 2017, The (In) Effectiveness of Procurement Auctions in the Public Sector, <i>Applied Economics Letters</i> , vol. 24, no. 4, pp. 247-249.
16.	Minchuk, Y & Sela, A, 2014, All-pay auctions with certain and uncertain prizes, <i>Games and Economic Behavior</i> , vol. 88, 130-134 .
17.	Minchuk, Y , 2014, Aggressive Bidding of Weak Bidders in All-Pay Auction, <i>Economics Bulletin</i> , vol. 34, no. 3, pp. 1665-1668.
18.	Gavious, A. & Minchuk, Y , 2014, Revenue in Contests with Many Participants, <i>Operations Research Letters</i> , vol. 42, no. 2, 119-122.
19.	Gavious,A. & Minchuk, Y , 2014, Ranking Asymmetric Auctions, <i>International Journal of Game Theory</i> , vol. 43, no .2, pp. 369-393.

20.	Minchuk, Y , 2013, Low and High Types of Bidders in Asymmetric Auctions with A General Utility Function, <i>Economics Bulletin</i> , vol. 33, no. 2, pp. 1328-1332.
21.	Gavious, A. & Minchuk, Y , 2012, A Note on Effect of Asymmetry on Revenue in Second-Price Auction, <i>International Game Theory Review</i> , vol. 14, no. 3, pp. 1-8.
22.	Gavious, A, Mizrahi, S, Shani, Y, & Minchuk, Y , 2009, The Costs of Industrial Accidents for the Organization: Developing Methods and Tools for Evaluation and Cost-Benefit Analysis of Investment in Safety. <i>Journal of Loss Prevention in the Process Industries</i> , vol. 22, no. 4, pp. 434-438.

Submitted Publications

1.	Mizrahi, S & Minchuk, Y , Performance Management, Gaming and Regulative Monitoring: A Theoretical Model and Applications.
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Summary of my activities and future plans

My research interest has focused until now on three main themes: Auction theory, Contest Theory, and Game Theory in Public Policy. In the future I intend to build on the results I have achieved so far, in order to broaden and deepen these investigations. I plan to complete the research of various perspectives that have not yet been analyzed, and to elaborate on a more generalized theoretical analysis of those themes and on the interactions between them.